

Designing of Standard Bidding Documents (SBDs) and Bid Evaluation

Muhammad Ali Raza
Collector Customs (Adj) Islamabad /
Procurement Specialist DFID-TAGR Program/
Federal Board of Revenue (FBR), Islamabad
Email: alihanjra@gmail.com
Cell: 0345-5497368

Scope of Discussion

- Basis of Standard Bidding Documents
- Structure of SBDs
- Development of SBDs
- Bid Evaluation

Muhammad Ali Raza 2

Purpose of Standard Bidding Documents

- Compliance to international standards
- Equitable treatment to bidders
- Ensuring quality in works & goods procured
- Minimizing malpractices in award & execution
- Timely completion of projects
- Avoidance of cost overruns

3

Basis of SBDs

- FIDIC* GCC Part-I:** 1987 reprinted in 1992 with further Amendments
- Pakistan Standard Conditions of Contract (Civil),** 1st Edition reprinted in July 1993
- World Bank Standard Bidding Documents (SBDs)** for Goods & Works revised in May 2007, based on FIDIC 1999 2nd Edition
- Public Procurement Rules 2004**

*International Federation of Consulting Engineers Muhammad Ali Raza 4

Public Procurement Regulations 2008*
Notifications for Standard Bidding Documents

SRO 805(I)/2008, dated 11.07.2008

A Procuring agency when engaged in procurement of works, shall use the standard form of bidding documents prescribed by the Pakistan Engineering Council constituted under the Pakistan Engineering Council Act 1975 (V of 1976).

*In exercise of the powers conferred by Section-27 of the PPRA Ordinance, 2002 (XXII of 2002) 5

Rule-23: PPRA

- Form of bid
- ITB
- GCC
- SCC
- BOQs
- Delivery / Completion schedule
- Bid Evaluation criteria

Muhammad Ali Raza 6

Structure of Standard Bidding Documents (SBDs)

- **Part-I: Fixed Conditions of Contract**
 - Instructions To Bidders (ITB)
 - General Conditions of Contract (GCC)

Muhammad Ali Raza 7

Structure of Standard Bidding Documents (SBDs)

- **Part-II: Variable Conditions of Contract**
 - Invitation For Bids
 - Bid Data Sheet (BDS)
 - Special Conditions of Contract (GCC)
 - Bid Evaluation Criteria

Muhammad Ali Raza 8

Structure of Standard Bidding Documents (SBDs)

- **Part-III: Contract Forms & Templates**
 - Bid Forms
 - Technical Specifications
 - Engineering Drawings
 - Statement Of Work (SOW)
 - BOQs,
 - Delivery / Completion schedule
 - Contract Template
 - Eligible Source Countries

Muhammad Ali Raza 9

Bid Evaluation Criteria (Price & Non-Price)

- **Lowest-Priced Bid (Price only)**

- **Most Economically Advantageous Bid**
 - Best value For Money?
 - Efficiency of process
 - Efficacy of product or services
 - Quality vs price
 - Non-Price Factors

Bid Evaluation Criteria (Firm & Product)

- Technical Evaluation Criteria** e.g.,
- Supplies in any of last 5 years = bid amount
 - Similar Supplies/Works in last 3 years as Prime Supplier/Contractor
 - List of technical resources
 - List of machinery to execute the Contract etc.
 - No history of persistent litigation with Govt.

Bid Evaluation Criteria (Firm & Product)

- Commercial Evaluation Criteria** e.g.,
- Audited statements of last 3 years
 - Current assets-current liabilities = bid amount
 - Liquidity of Supplier/Contractor
 - Credit Line Facility from Bank
 - Market Presence of the Product in last 3 years
 - Price

Thankyou

Q & A

Muhammad Ali Raza 13
